

## ***Supplier Shipping Instructions*** **For FOB ORIGIN Purchase Order**

Effective Date: 9/28/2020

Issued by:

General Dynamics OTS

8000 Ogden Road

Marion, IL 62959

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These instructions are valid only for General Dynamics Ordnance and Tactical Systems (GD-OTS) purchase orders issued from the above listed office. These instructions must be followed for all material purchased with delivery terms of FOB Origin (EXW/FCA Incoterms® 2010). Purchase Orders (PO) that are FOB Destination (DAP/DDP Incoterms® 2010) must be shipped at supplier expense. All shipments must be properly packed, marked, labeled, and **routed in accordance with the PO and these instructions.**

Seller shall provide with each shipment, packing list(s) which **MUST** contain the following information: (1) PO number (2) specific PO line for each item marked thereon (3) name of the individual who ordered the material (4) General Dynamics part number (5) Part description (6) revision level (7) lot number and (8) total quantity.

In regards to packaging, each container (i.e. box, can, etc.) **MUST** be legibly marked with the following information on at least one side: (1) PO number (2) Government contract number if applicable (3) General Dynamics part number (4) Part Description (5) Lot number (6) total quantity and (7) Unit of measure. Any partial container **MUST** be clearly identified to stand out from the full containers. Each unit load (pallet or skid) shall have the containers placed so the above information is visible on at least two sides of the unit.

**Any expense incurred by Buyer as a result of improper preservation, packaging, packing, marking, or incorrect method of routing shall be reimbursed by Seller.** Multi-pack of various purchase orders into a single carton / pallet destined to the same location is recommended and encouraged. Seller shall contact the Buyer's Representative with any questions regarding routing instructions.

Failure to adhere to these routing instructions shall result in the Seller assuming full responsibility for risk or loss of Goods and absolving the Buyer of any liability, claims filing, and freight expense. Transportation invoices received without the information specified above shall be rejected for non-compliance and the Carrier will be instructed to rebill the Shipper for the freight charges.

This routing guide is intended for shipments within and between the United States and Canada only. International oversea shipments or any deviation from this routing instruction must be coordinated through the issuing party identified above.

The carriers listed below are our preferred carriers for each type of shipment. Each supplier should continue to use the carrier that they had previously been instructed prior to the issuance of this Routing Guide. If there is any question as to what carrier to utilize, please use the contact information above for a General Dynamics Representative to clarify.

U.S. DOMESTIC ROUTING GUIDE				
Shipment Type	Authorized Service	Authorized Carrier	Account	Contact
<b>Small Package</b> - Under 150 lbs - Not palletized	Ground	UPS	627045	1 (800) 742-5877
		FedEx Ground	63013633	1 (800) 463-3339
	Next Day	FedEx Express	63013633	1 (800) 463-3339
<b>Less Than Truckload (LTL)</b> - Packages Over 150 lbs - Palletized - No more than 4 pallets (this includes hazardous shipments)	Priority Shipment	FedEx Freight - Priority	83501714	1 (800) 463-3339
	Shipment without urgency	FedEx Freight	83501714	1 (800) 463-3339
		UPS Freight	12417902	1 (800) 742-5877
<b>Full Truckload</b> Over 4 Pallets and/or over 20,000 lbs		Landstar Ranger	Bill to Above Address	636-239-0505
		ArcBest	Bill to Above Address	877-279-8090 ext. 9619
		ATS Logistics	Bill to Above Address	888-274-1829
<b>Truckload Hazardous Shipments</b>	Shipments containing Hazard Class 1.1, 1.2, and 1.3 or more than 4 pallets of 1.4 material	Tri-State Motor Transit (TSMT)	Bill to Above Address	623-344-1150